



10 April 2017

## **ASX ANNOUNCEMENT**

### **MVP's Respiratory Devices in all Kmart pharmacies in the USA.**

Medical Developments International Limited (ASX: MVP) is delighted to announce that it has finalised a "Core Ranging" deal with Kmart for the distribution of its range of "Compact Anti-Static Space Chamber" respiratory devices in the United States of America (USA). At the same time as concluding the agreement, Kmart placed their first orders for stock and have distributed product onto pharmacy shelves.

Kmart owns and operates 1,000 pharmacies in the USA. The deal is for two SKU's from MVP's Compact Anti-Static Space Chamber range to be supplied via Cardinal Health to all of Kmart's USA pharmacies. In addition, the two remaining SKU's from the range may be supplied via Cardinal Health on request from individual Kmart pharmacies.

MVP CEO, Mr. John Sharman said: "MVP has been working towards securing Core Ranging deals from a number of large USA pharmacy retail chains for more than a year. Having secured this Kmart deal and the Walmart deal previously announced, our focus is now firmly on getting deals done with the other large retail pharmacy chains across the USA. We are now selling our respiratory devices into more than 7,000 USA pharmacies."

Mr. Sharman said: "We have a world class respiratory device product range and we have a significant price advantage over competitor products in the USA. We are confident our USA business will deliver the expected sales growth in the months to come."

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### **About Pentrox**

Penthrox is a fast onset, non-opioid analgesic indicated for pain relief by self-administration in patients with trauma and those requiring analgesia for surgical procedures. Penthrox has been used safely and effectively for more than 30 years in Australia with excess of 5.0 million units sold. There is growing interest in Penthrox being used in patients undergoing investigatory procedures, as well as operational procedures such as colonoscopy.

### **About Medical Developments International Ltd**

MVP is an Australian company delivering emergency medical solutions dedicated to improving patient outcomes. MVP is a leader in emergency pain relief and respiratory products. The Company manufactures Penthrox®, a fast acting trauma & emergency pain relief product. It is used in Australian Hospitals including Emergency Departments, Australian Ambulance Services, the Australian Defense Forces, Sports Medicine and for analgesia during short surgical procedures such as Dental and Cosmetic surgery as well as in other medical applications. MVP is expanding internationally and manufactures a range of world-leading Asthma respiratory devices.